



**INDIANA UNIVERSITY
FOUNDATION**

May 24, 2017

Thomas D. Blackburn
Partner
Blackburn & Green
4203 West Jefferson Boulevard
Fort Wayne, IN 46804-6817

Dear Mr. Blackburn:

I hope this letter finds you well. Throughout Indiana University's almost 200-year history, philanthropy has provided the groundwork for students to attain their goals. IU's history of improving lives is made possible because of loyal friends like you.

On all our campuses, IU is preparing young minds for the rapidly changing world they will soon encounter. With classwork that encourages inclusive thinking, faculty who discover cutting-edge innovations, and programs that inspire dreams, our students graduate well-equipped to transform our state, nation, and world for the better.

Your gift to the Varsity Club Annual Giving Fund helps us fulfill this commitment to student success. By providing essential resources that help IU students realize their potential, your philanthropy serves the greater good. In so many ways, Blackburn & Green is helping make IU a force for positive change in Indiana and beyond.

Thank you for all that you do for Indiana University. Please know that we never take your kindness for granted.

With gratitude,

Daniel C. Smith
President and CEO

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Office of the President